Maximize Organizational Effectiveness with Analytics and Reporting

Scott Budzien with Monarch Adam Falk with Options Counseling Christy Winter with Qualifacts + Credible

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Providers' Resource Center

for Behavioral Health and Human Services

powered by Qualifacts + Credible



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- ✓ Continuous updates on developments that affect how management teams operate and use organizational data Management tools to assess your strategic technology and VBR readiness
- ✓ A platform for executives and subject matter experts to share industry best practices



Agenda

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- Improve operational efficiency
 - Reduce waste
- Reduce cost of care
 - Maximize services with the right provider and the right clinical interventions
- Improve clinical outcomes
 - Deliver the right services at the right level of care with the most impact
- Evaluate and improve clinician performance and effectiveness

Establishing a Data Strategy

What is a Data Strategy?

 Comprehensive plan that outlines the tools, technology and processes that you will implement to collect, manage, analyze and act upon data across your organization to achieve strategic goals

Why is the important?

- Large amount of data is being collected every day but only a small fraction is being leveraged for decision making or performance improvements
- A data strategy will help your organization become more focused and deliberate about what data is collected, how it is analyzed and how it is consumed by your staff

Key Principles in Establishing a Data Strategy

Sell the value to your executive team Cultivate champions • Who will own creating the strategy? • Do you need to establish a team or committee across departments? What data needs to be collected? • Ensure the data aligns to your organizational goals or performance indicators Type of Data Evaluate both internal and external performance indicators · Identify where your data will come from • Is there a single source of data or multiple? · Set short and long term implementation goals that align with your organizational goals • Define the timeline for achieving each goal · Create your implementation plan based on the goals you set • What tools do you need? What technology or infrastructure is needed? What resources are needed? · Get started!

Ensuring Value in Your Data Strategy

- Data is the raw and unprocessed facts that are usually in the form of numbers and text. Data can be quantitative (measured) or qualitative (observed). Data primarily exists in computerfriendly formats and mostly lives in databases and spreadsheets.
 - Example: 3,000 individual sessions were provided in YTD
- Information is prepared data that has been processed, aggregated and organized into a more human-friendly format that provides more context. Information is often delivered in the form of data visualizations, reports and dashboards.
 - Example: Those sessions broken down by program and provider
- Insights are generated by analyzing information and drawing conclusions. Both data and information set the stage for the discovery of insights that can then influence decisions and drive change.
 - Example: Clients with 5 10 sessions are more likely to have better outcomes



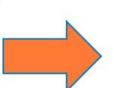
Choosing the Right Tool for the Job

Traditional Reporting

- Structured data summaries through defined reports or ad hoc requests
- · Controlled by IT staff
- · Governance of data
- Single version of truth
- Raises questions
- Distills information
- Alerts organizations to exceptions in the data



- Free exploration of the data to extract meaningful insights
- Controlled by the Business User
- · End user flexibility
- Timely access to data insights
- Attempts to answer "why" and "so what"
- Provides deeper insights into business
- Offers actionable data



Options Counseling Case Study

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- About 30 Years old
 - Medicare / Medicaid 40%
 - Child Welfare 50%
 - Commercial Insurance 10%

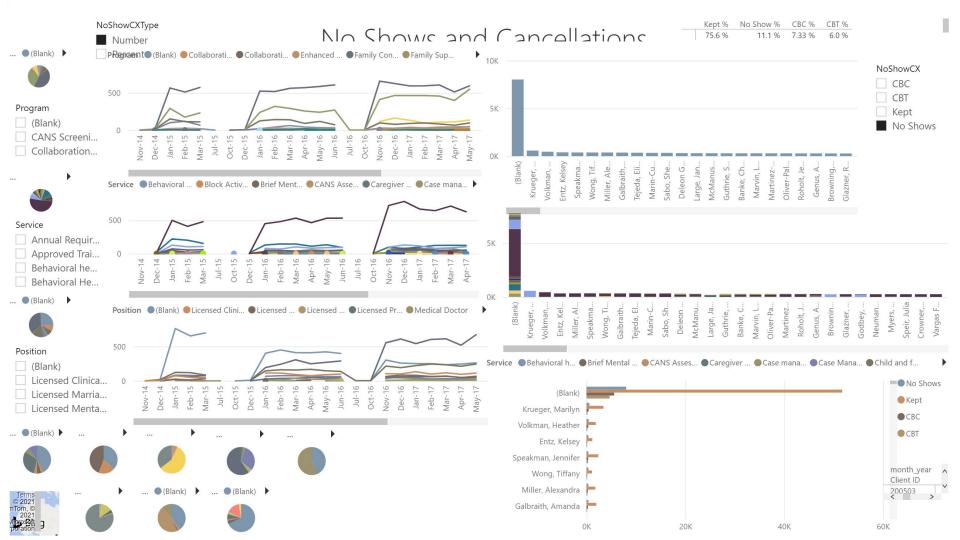


- About 30 Years old
 - Medicare / Medicaid 40%
 - Child Welfare 50%
 - Commercial Insurance 10%
- 13 +/- offices in 11 Counties
- About 250 Staff

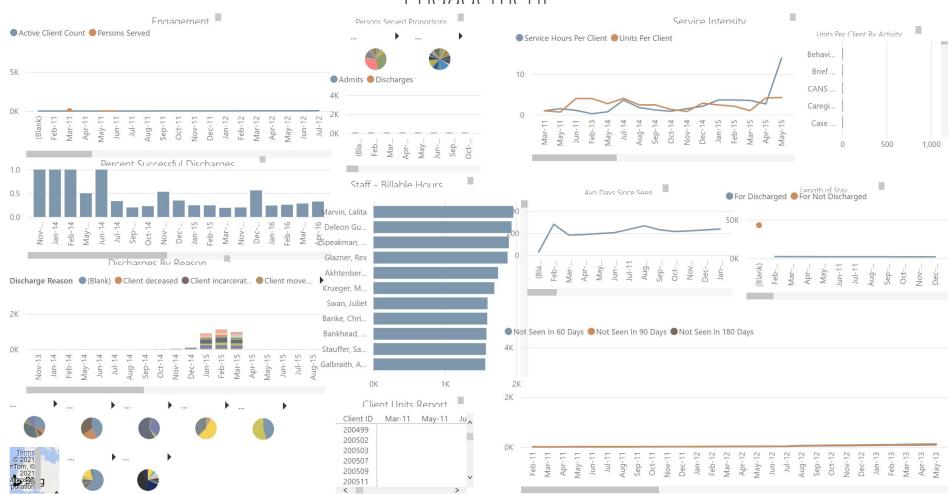


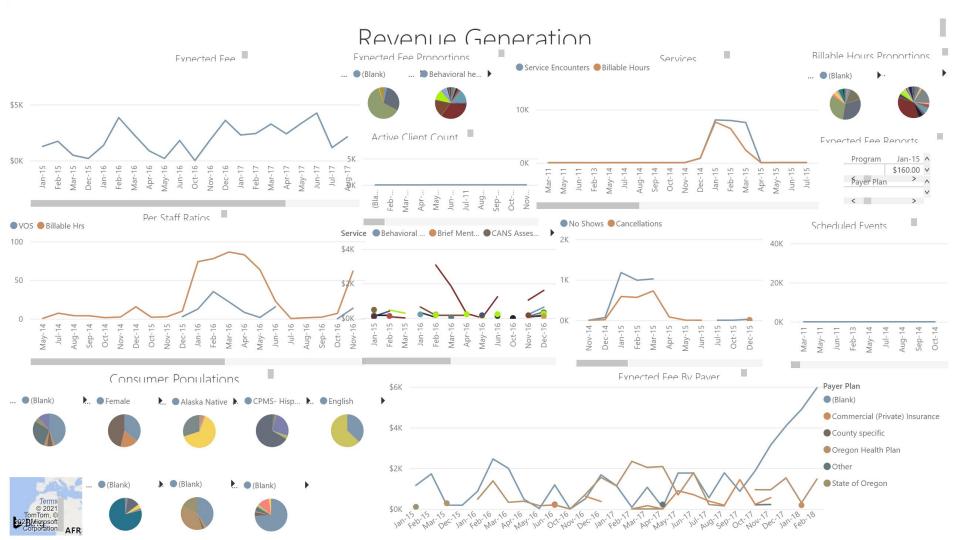
History of Analytics for Options

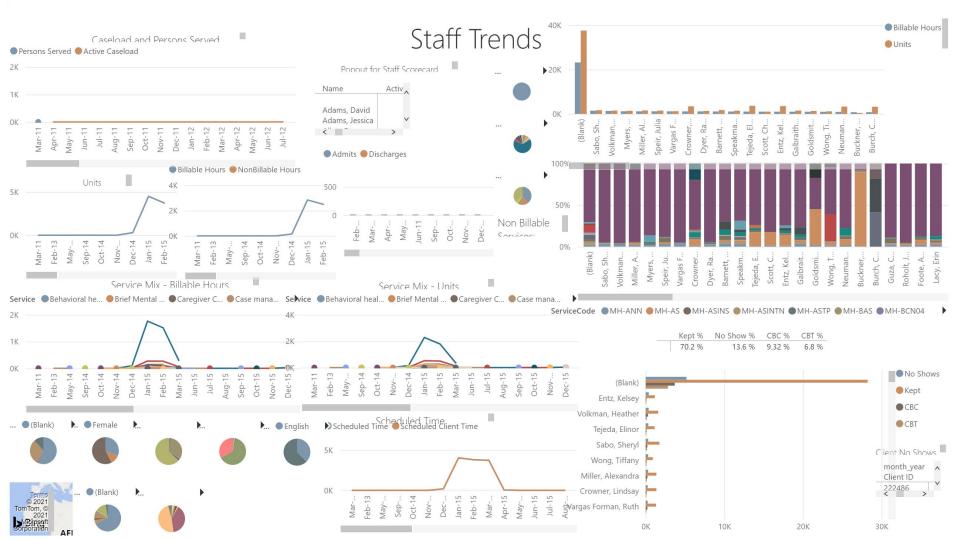
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 - ☐ Very expensive \$\$\$\$



Fngagement









History of Analytics for Options

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- Information overload / Not specifically relevant
- Did not know how to act on it within our mission
- Desire to continue with what they knew
 - ☐ Excel reports for very specific info

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5434	WN801L8A		HealthShare Oregon	В	03-20-21	09-16-21	Amanda Genus				
5436	WN801L8B		HealthShare Oregon	C	03-26-21	09-22-21	Amanda Genus				
5667	EP701F9R		HealthShare Oregon	C	04-03-21	09-30-21	Amanda Genus				
0861	GR201F8S		HealthShare Oregon	В	02-16-21	08-15-21	Amanda Genus				
3004	NP501L8U		HealthShare Oregon	c	03-22-21	09-18-21	Amanda Genus				
6674	M\$601M7O		HealthShare Oregon	С	05-01-21	10-28-21	Amanda Genus				
8486	KX901J1P		HealthShare Oregon	As+3	03-14-21	09-10-21	Amanda Genus				
8512	XS901J7D		HealthShare Oregon	c	03-21-21	09-17-21	Amanda Genus				
8575	NI300U5F		HealthShare Oregon	c	03-15-21	09-11-21	Amanda Genus				
0325	OC401K9O		HealthShare Oregon	В	02-15-21	08-14-21	Sally Gradin				
5775	YP19603B		HealthShare Oregon		03-20-21	09-16-21	Sally Gradin				
4137	IU301A7T		HealthShare Oregon	C	02-13-21	08-12-21	Portland File Room				
9650	FP300N5A		HealthShare Oregon		05-01-21	10-28-21	Portland File Room				
3576	CG200T4I		HealthShare Oregon	С	03-16-21	09-12-21	Portland File Room				
4618	SB501A6A		HealthShare Oregon	В	03-29-21	09-25-21	Portland File Room				
9993	NM400R4V		HealthShare Oregon	В	03-09-21	09-05-21	Portland File Room				
4653	F\$100N8K		HealthShare Oregon		04-23-21	10-20-21	Portland File Room				
7389	KJ301C6B		HealthShare Oregon	В	04-01-21	09-28-21	Portland File Room				

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1	Service Date	Client#	Client	Staff	Activity Code	Status	Staff Time	Client Time	Standard Fee	Program Code	Org Code		
2 3 4 5 6	01-Aug-21	273152		Miller, Lisa (269903)	DHS InSvc	DNS	4:00 PM - 5:00 PM	4:00 PM - 5:00 PM	\$0.00	ISRS	Eug		
3	02-Aug-21	268804		Dieter, Danielle	MH-PCITF	CBC	4:00 PM - 5:00 PM	4:00 PM - 5:00 PM	\$250.00	OCSCOP	MARCO		
4	02-Aug-21	269118		Diaz, Rosa (224580)	DHS CSVC	DNS	8:30 AM - 9:30 AM	8:30 AM - 9:30 AM	\$0.00	FSC	MARCO		
5	02-Aug-21	269118		Mansur, Ricardo	MH-INDINS	CBT	1:00 PM - 2:00 PM	1:00 PM - 2:00 PM	\$0.00	OCSAOP	SOSALEM		
6	02-Aug-21	272882		Mansur, Ricardo	MH-INDINS	CBT	3:00 PM - 4:00 PM	3:00 PM - 4:00 PM	\$0.00	OCSAOP	SOSALEM		
7	02-Aug-21	269180		Roberts, Wendi Lou	MH-GRPTX	DNS	5:30 PM - 7:30 PM	5:30 PM - 7:30 PM	\$80.00	OCSAOP	Sprfld		
8	02-Aug-21	272408		Mansur, Ricardo	MH-INDINS	CBT	10:00 AM - 11:00	10:00 AM - 11:00 AM	\$0.00	OCSAOP	SOSALEM		
9	02-Aug-21	239628		Scott, Christopher	MH-INDINS	CBC	5:00 PM - 6:00 PM	5:00 PM - 6:00 PM	\$0.00	OCSAOP	Sprfld		
10	02-Aug-21	254700		Wilson, Laura (245139)	MH-INDINS	CBT	8:00 AM - 9:00 AM	8:00 AM - 9:00 AM	\$0.00	OCSAOP	Rural		
11	02-Aug-21	249432		Rivas, Dina (259850)	MH-INDINS	CBC	11:00 AM - 12:00	11:00 AM - 12:00 PM	\$0.00	OCSCOP	WOOD		
12	02-Aug-21	272000		Smith, Marial (270350)	MH-INDINS	DNS	11:00 AM - 12:00	11:00 AM - 12:00 PM	\$0.00	OCSAOP	Eug		
13	02-Aug-21	268588		Dooley, Thomas	MH-ANN	DNS	5:00 PM - 6:00 PM	5:00 PM - 6:00 PM	\$240.00	OCSAOP	SOSALEM		
14	02-Aug-21	218799		Mansur, Ricardo	MH-INDINS	CBT	9:00 AM - 10:00 AM	9:00 AM - 10:00 AM	\$0.00	OCSAOP	SOSALEM		
15	02-Aug-21	230817		Hill, Caitlynn (244407)	MH-INDINS	DNS	4:00 PM - 5:00 PM	4:00 PM - 5:00 PM	\$0.00	OCSCOP	Multnomah		
16	02-Aug-21	239335		Reyes Alcantar, Blanca	DHS CSVC	CBC	3:30 PM - 5:00 PM	3:30 PM - 5:00 PM	\$0.00	ISRS	MARCO		
17	02-Aug-21	250749		Barnett, David (238998)	MH-SP-WC	CBT	4:00 PM - 5:00 PM	4:00 PM - 5:00 PM	\$205.00	OCSCOP	Florence		
18	02-Aug-21	230519		Hill, Caitlynn (244407)	MH-INDINS	DNS	2:00 PM - 3:00 PM	2:00 PM - 3:00 PM	\$0.00	OCSCOP	Multnomah		
19	02-Aug-21	266257		Rivas, Dina (259850)	MH-INDINS	CBC	3:00 PM - 4:00 PM	3:00 PM - 4:00 PM	\$0.00	OCSAOP	WOOD		
20	02-Aug-21	264690		Deleon Guerrero,	MH-INDINS	CBC	2:00 PM - 3:00 PM	2:00 PM - 3:00 PM	\$0.00	OCSAOP	MARCO		
21	02-Aug-21	272643		Pickup-Cook, Faith	KEEPGRP	DNS	2:00 PM - 3:30 PM	2:00 PM - 3:30 PM	\$0.00	KEEP	Multnomah		
22	02-Aug-21	268689		Wurster, Melissa	MH-FTWC	CBC	4:00 PM - 5:00 PM	4:00 PM - 5:00 PM	\$0.00	YFHS	MARCO		
23	02-Aug-21	268689		Wurster, Melissa	MH-INDINS	DNS	3:00 PM - 4:00 PM	3:00 PM - 4:00 PM	\$0.00	YFHS	MARCO		
24	02-Aug-21	272717		Mansur, Ricardo	MH-INDINS	CBT	5:00 PM - 6:00 PM	5:00 PM - 6:00 PM	\$0.00	OCSAOP	SOSALEM		
25	02-Aug-21	270589		Aaron, Martha (251985)	MH-ASINS	CBC	1:00 PM - 2:30 PM	1:00 PM - 2:30 PM	\$500.00	OCSMM	WOOD		
26	02-Aug-21	267388		Mason, Sir Aaron	MH-INDINS	DNS	10:00 AM - 11:00	10:00 AM - 11:00 AM	\$0.00	OCSAOP	Eug		
27	02-Aug-21	201594		Wilson, Laura (245139)	MH-INDINS	CBT	10:00 AM - 11:00	10:00 AM - 11:00 AM	\$0.00	OCSAOP	Eug		
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- Implemented with commercial 3rd party
 - ☐ Very expensive \$\$\$\$
- Information overload / Not specifically relevant
- Did not know how to act on it within our mission
- Desire to continue with what they knew
 - ☐ Excel reports for very specific info
- Bottom line
 - ☐ adoption failed because it was too much, too fast, too generic.



Restart

- Begin with some of the existing Excel reports
 - ☐ Convert them to Power BI.

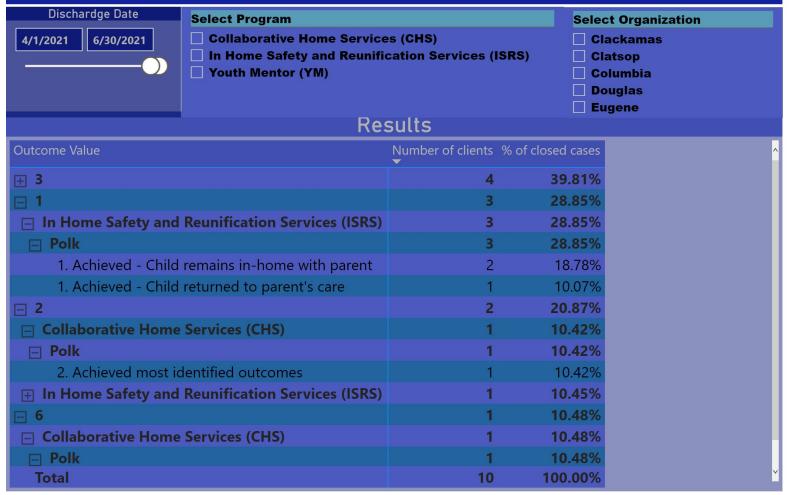
Staff Name > Org > Program >	Client_id >	Relation	nship Active	Program	
Begin > Relation End				Collaborative Home Services	
Staff Name	Active Clients	^	8/1/2021	8/31/2021	☐ Enhanced Visitation ☐ Family Support and Connections
	64		-	—	Hands-On Parenting
					☐ Health Navigator
☐ Cassidy Smith	56				In Home Safety and Reunificatio
_	35				Independent Living Program
	32				Intensive In-home Family Treatm
→ MH - Adult Outpatient	3		Clie	ent Age	KEEP MH - Adult Outpatient
☐ Clackamas	12			1	MH - Assertive Community Treat
	12		0	119	MH - Child Outpatient
					■ MH - Commercial Insurance Only
	9				■ MH - Employee Assistance Progr
	6				Client Program Org
⊞ MH - Adult Outpatient	3				Benton
	54				☐ Clackamas
	48				Clatsop
	47				Columbia Douglas
⊟ Elizabeth K Conkey	46				Eugene
	46				Florence
Richard Ruddell					☐ Lane
∃ Jason Cheung	45				Lincoln
⊕ Caitlynn Hill	44				Linn
□ Danielle Sanchez	43				Marion
□ Sandra Spooner	43				McKenzie River Mid-Valley
Total	2715	<u> </u>			Multnomah
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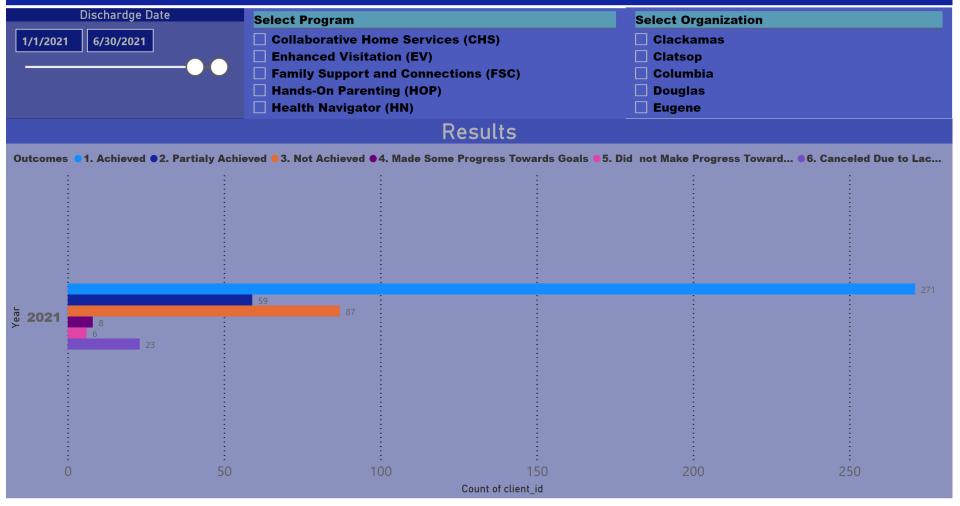


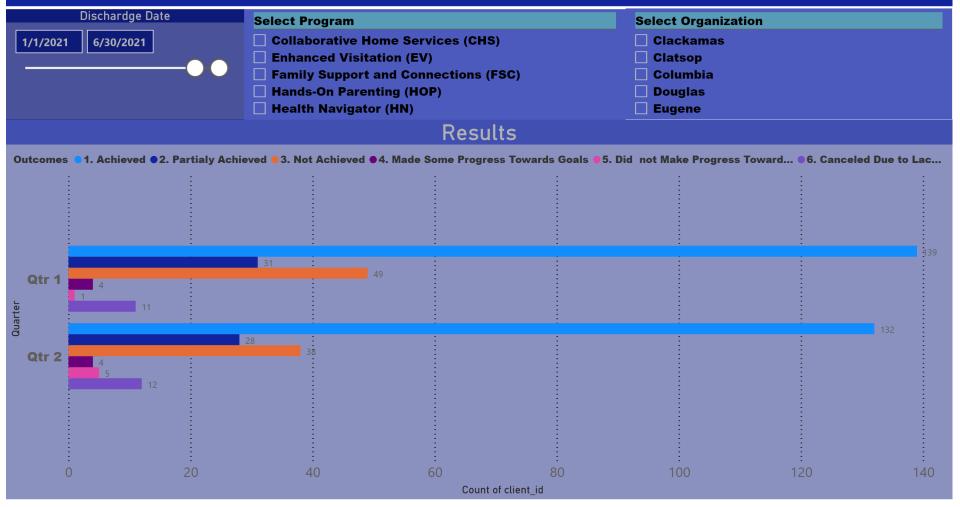
Restart

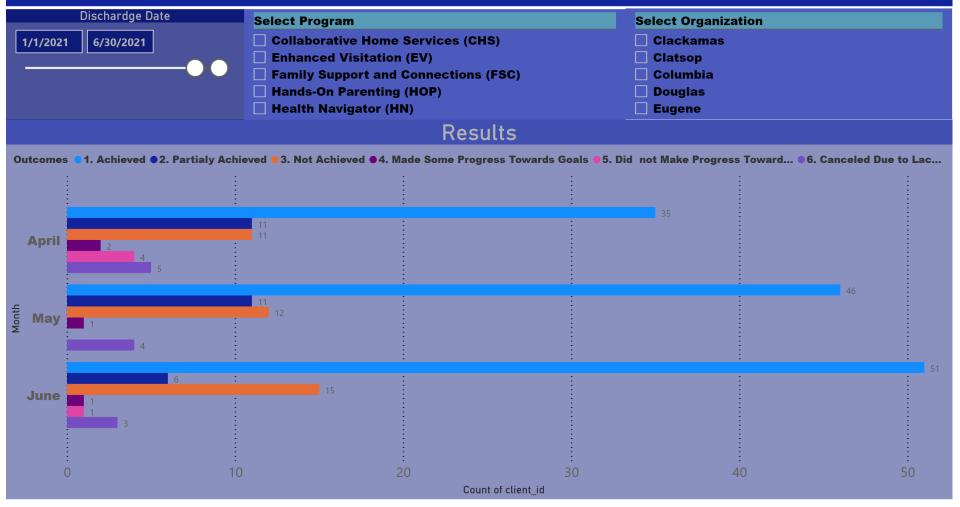
- Begin with some of the existing Excel reports
 - ☐ Convert them to Power Bl.
- Add some filters and options
 - People can adjust as they need
 - ☐ Introduce visualizations (charts and graphs)

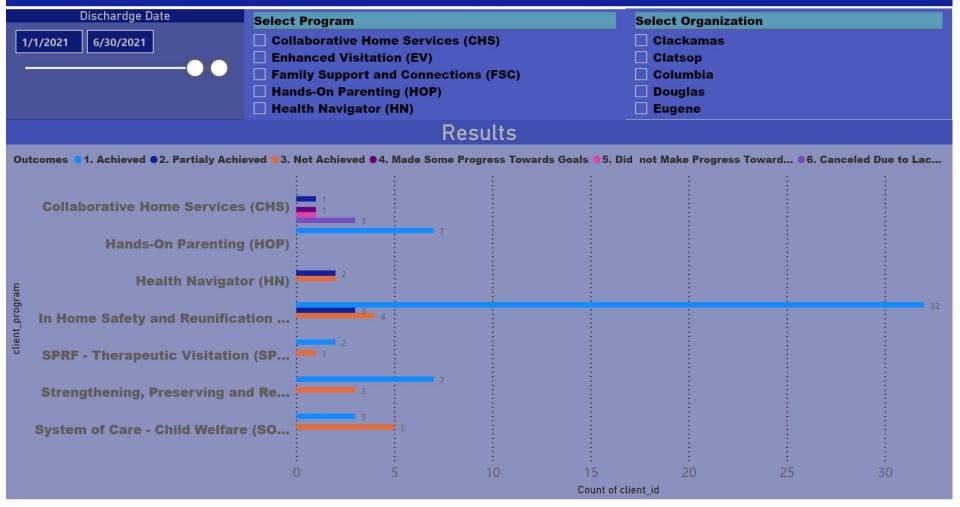








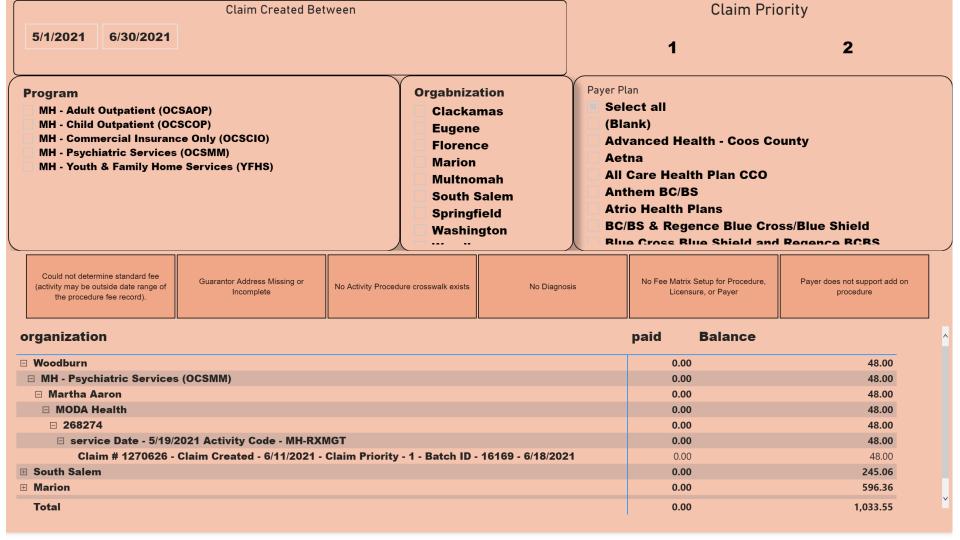


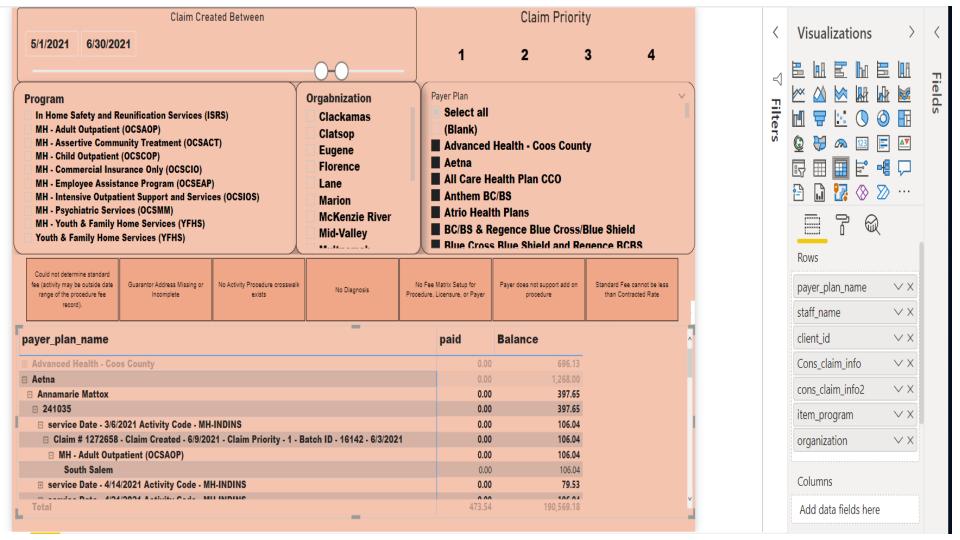


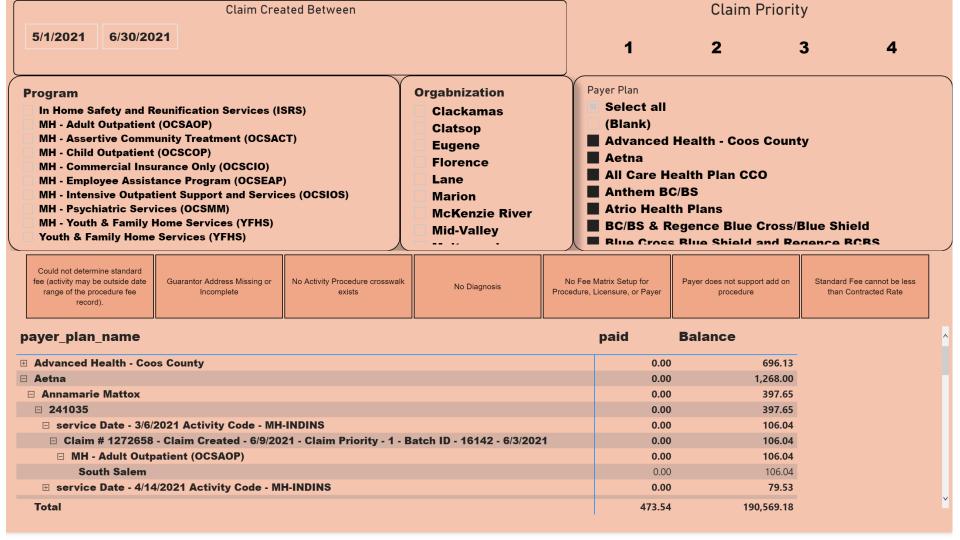


Restart

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- Find the people who like the new report
 - ☐ Train them on some additional features









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 - ☐ Introduce visualizations (charts and graphs)
- Find the people who like the new report
 - ☐ Train them on some additional features
- Ask for other things they want to see.



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Faith Pickup-Cook	0.25	5	9.00	4.00	5						9	
Crysty Bunselmeyer	1.00	20	22.75	2.75		1.50	7.50	2.50				
Kristyn Hamblin	1.00	20	22.50	2.50								
Rochelle Duvall	1.00	20	22.15	2.15			14.65	3.50				
Susan Sheets	1.00	20	22.13	2.13	2						12	
Logan Holley	1.00	20	20.72	0.72		0.50	17.22					
Michelle Wissel	0.75	15	14.50	-0.50			8.50				6	
Colleen Donaldson	0.50	10	9.00	-1.00	4						9	
Cheyenne Smith	0.75	15	13.75	-1.25			8.25	1.00				
Wendie Green	1 00	20	18.05	-1 95		1 30	2 00	0 50				>



Take away / lessons learned

- IT cannot force change
 - ☐ Even if we are asked to
- Find advocates / power users to champion with peers
- Listen to requests carefully
- Start slowly and add info as users are ready
- Determine the proper delivery format

Monarch Case Study

qualifacts + CREDIBLE



Credible BI: How Data Can Help Support Operations

- Prior to having access to our Credible BI system, we had various barriers to visualize data captured in our Electronic Medical record.
- We had to resort to creating and managing manual spread sheets to help keep track of assigned provider and case management patients.
- We had limited insight into our data and outcomes which limited our ability to identify gaps in operations and workflows.



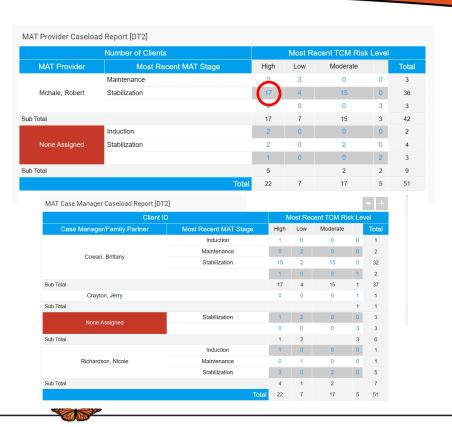
Provider Caseload

Credible BI has given us the ability to visualize provider case loads broken down by acuity levels.

This allows providers and case managers to visualize their caseload. Any number that is highlighted in blue drills down into a list of the actual patient names who are associated with that provider. This allows quick access to patient records within our MAT program.

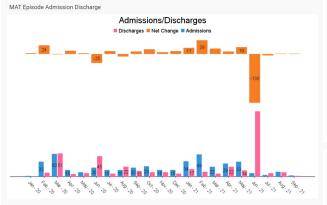
This also allows us the ability to see when we have patients who are not appropriately assigned to a provider.

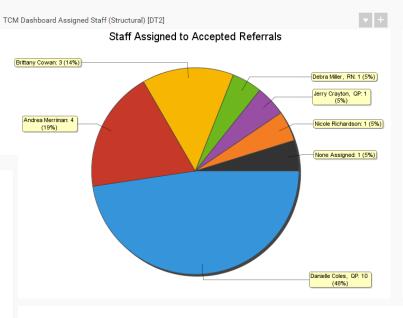
From an administrative perspective, this helps to ensure that each patient is supported by the appropriate team and/or provider.



Referral Management

We can monitor referrals by staff assignment and evaluate appropriate case load for care management teams. We can easily view our monthly admissions and discharges.







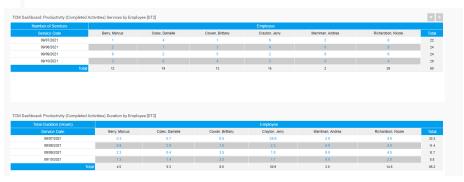
Productivity

We are able to look at predictive scheduling to ensure care managers can meet productivity for the following week.

We are able to see total completed services by week and month along with total duration of services rendered by month per employee.

TCM Dashboard: (Productivity) Scheduled Services (Next 7 Days) [DT2]

Number of Scheduled Appts	V	/isit Status	Total 17 15				
Employee	NOTPRESENT	SCHEDULED	Total				
Berry, Marcus	0	17	17				
Coles, Danielle	0	15	15				
Cowan, Brittany	0	13	13				
Crayton, Jerry	2	10	12				
Miller, Debra	0	2	2				
Richardson, Nicole	0	18	18				
Total	2	75	77				





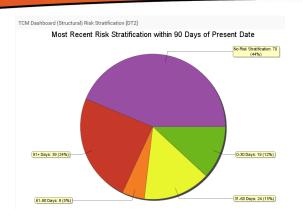
Coming Due Assessment Management

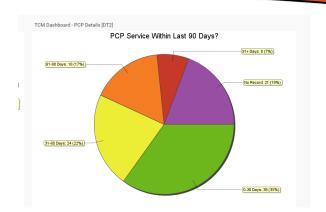
Active Episodes	Assigned Employee	Role -	Risk Stratification Level	Qualifying Service Count	No Shows	Duration (Hours)	Meets Productivity Expectations	Completed CCA?	Care Mgmt Intake Completion	Care Mgmt Reassess	NOMS -	PCP Creation/Revision	PCP Expiration	SDOH -	SDOH Plan	PHQ- 9	URICA -	ASAM -
CCBHC-ALL, CCBHC-TCM, MEDMGMT, OP, REGISTRATN	Miller, Debra	Case Manager	Low	0			No	Yes		10/29/2021	09/29/2021	11/29/2021	05/24/2022	10/12/2021		01/19/2022	No Record	N/A
CCBHC-ALL, CCBHC-OT, CCBHC-TCM, MEDMGMT, REGISTRATN	Crayton, Jerry	Case Manager	Low	5		25.5	Yes	Yes		No Record	11/16/2021	No PCP	No PCP	09/23/2021		02/02/2022	10/14/2021	N/A
CCBHC-ALL, CCBHC-TCM, MAT, OP	Cowan, Brittany	Case Manager	Low	0	2		No	Yes		No Record	11/05/2021	11/07/2021	11/09/2021	11/07/2021		02/18/2022	11/07/2021	01/26/2022
CCBHC-ALL, CCBHC-TCM	Richardson, Nicole	Case Manager	Low	5		2.5	Yes	Yes		No Record	10/29/2021	11/17/2021	11/17/2021	10/31/2021		Overdue	11/02/2021	Overdue

We are now able to identify where we have assessments that are need to be captured or updated. This helps us ensure that we are meeting care delivery expectations.



Insight Into Patient Follow Up





Credible BI allows us the ability to see when we have gaps in specific assigned patient tasks.



Care Coordination



We can look at different integrated care aspects and support coordination of care. We can track all referrals made by care managers to outside community partners.



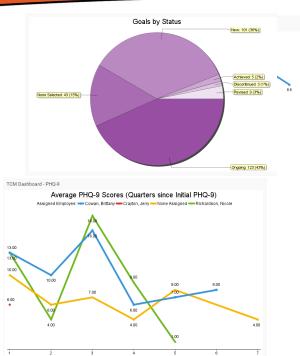
Evaluating Impact On SDOH

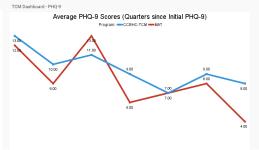
Assigned Employee	Role	Client ID	Client	Initial SDOH Service Location	Initial SDOH Program	Initial SDOH Service Date	Most Recent Reassessment Date	Initial SDOH/6 Month SDOH Differ Flag	Initial SDOH Positive Response Flag	Initial SDOH Negative Response Flag	Most Recent Positive Response Flag	Most Recent Negative Response Flag
Coles, Danielle	Case Manager			BH-Stanly	OP	02/04/2021	08/31/2021	16	15	6		13
Coles, Danielle	Case Manager			BH-Stanly	CCBHC-TCM	03/08/2021	07/30/2021	2	14	8	16	6
Coles, Danielle	Case Manager			BH-Stanly	MEDMGMT	05/25/2021	08/30/2021	4	18	4	18	4
Cowan, Brittany	Case Manager			BH-Stanly	MAT	02/08/2021	07/12/2021	2	20	2	22	
Cowan, Brittany	Case Manager			BH-Stanly	OP	03/30/2021	08/09/2021	14	20	2	6	16
Cowan, Brittany	Case Manager			BH-Stanly	MAT	02/18/2021	08/23/2021	4	16	2	16	6
Cowan, Brittany	Case Manager			BH-Stanly	MAT	03/16/2021	08/30/2021	9	10	11	20	2
Cowan, Brittany	Case Manager			BH-Stanly	CCBHC-OT	03/01/2021	09/13/2021	6	17	5	20	1
Cowan, Brittany	Case Manager			BH-Stanly	MAT	01/26/2021	07/26/2021	8	10	12	18	4
Cowan, Brittany	Case Manager			BH-Stanly	MAT	03/03/2021	06/09/2021	2	22		20	2
Cowan, Brittany	Case Manager			BH-Stanly	MEDMGMT	01/19/2021	06/15/2021	6	11	7	13	9
Cowan, Brittany	Case Manager			BH-Stanly	MEDMGMT	01/27/2021	07/26/2021	8	17	5	15	7
Cowan, Brittany	Case Manager			BH-Stanly	MAT	04/01/2021	08/12/2021	6	10	11	17	5

Through Data we are now able to see the type of impact our care managers are having with individuals who have identified barriers with Social Determinants of Health (SDOH).



Clinical Outcomes





We can look at average clinical scores and goal status to help evaluate impact on clinical outcomes.

We also have drill down capability in order to see the staff members who are having the biggest impact on outcomes.





Key Takeaways

- Efficiency as Motivation
- Actionable Reports/Dashboard
- Timely Reporting
- Leverage Clin-Ops Partnerships

Questions