You Can't Have One Without The Other:

Making Health Plan Data Analytics Work For Provider Organizations

Eric Bailly, LPC, LADC

CM Business Solutions Director, Behavioral Health
Clinical Strategy,
Anthem



About Anthem Inc.

Anthem is a leading health company dedicated to improving lives and communities, and making healthcare simpler.

- Through its affiliated companies, Anthem serves more than 118 million people, including more than 45 million within its family of health plans.
- Delivering health beyond healthcare, Anthem is expanding from being a partner in health benefits to a lifetime, trusted health partner.
- One in eight Americans receives coverage for their medical care through Anthem's affiliated plans.
- We offer a broad range of medical and specialty products.

Our Mission

Improving Lives and Communities. Simplifying Healthcare. Expecting More.

Our Vision

To be the most innovative, valuable and inclusive partner.

Our Values

Leadership

Community

Integrity

Agility

Diversity



What We Will Cover

- ✓ Prevalence of SUD as we emerge from the COVID-19 Pandemic
- ✓ Current Landscape of SUD Treatment Services Available
- ✓ Role of Payment Innovation
- ✓ Big Data
- ✓ Using Big Data to Make Informed Decisions



The Substance Abuse and Mental Health Services Administration (SAMHSA): 2020 National Survey on Drug Use and Health (NSDUH)*

- ✓ Increase in amount of substances other than alcohol
- ✓ Those with pre-existing depression experienced heightened depression
- ✓ Increase in thoughts of suicide



Anthem: State of the Nation's Mental Health*

*https://www.stateofthenationsmentalhealth.com/

The pandemic and other stressors like social injustice, elections, and the economy have had a negative impact on mental health.



Half of adults say that worry or stress related to the pandemic has had a negative impact on their mental health¹

42% of people under 30 are experiencing anxiety and depression symptoms³

4 in 10 adults reported having symptoms of anxiety or depression in 2021 – up from 1 in 10 in 2019²

46% of parents
have noticed a new or
worsening mental health
condition for their teen since
the start of the pandemic⁴

However, there hasn't been a corresponding increase in the number of people seeking mental health treatment.

Anxiety and PTSD were among the few mental health diagnoses that increased in 2020 compared to 2019.



Anthem: State of the Nation's Mental Health*

*https://www.stateofthenationsmentalhealth.com/

Among children, teens, and older adults, diagnoses and treatment have decreased.

Compared to 2019, treatment for mental health diagnoses have decreased:

young children

(under age 12)

11%

Baby Boomers

adolescents

15%

adults age 75+

When populations encounter more stress, it's logical to expect trends for mental health diagnoses to increase, but for many including our nation's most vulnerable, children who were learning virtually and isolated older Americans that hasn't been the case.



Just as we don't hesitate to help others get the COVID-19 vaccine to protect themselves from the virus. we shouldn't hesitate to protect someone from the mental health side effects of the pandemic, which is just as important as it is for physical health.

Compared to 2019, there have also been fewer diagnoses among these populations:

ADHD diagnoses declined by:

13% young children (under age 12)

Depression diagnoses declined by:

3% Baby Boomers

3% adults age 75+

Dementia diagnoses declined by:

8% adults age 75+

Mental health providers anticipate long-lasting effects for their patients.

of mental health providers



believe the pandemic has had a large impact on the behavioral health of the average American

mental health specialists and primary care doctors estimate mental health repercussions from the pandemic will last 3+ years

2/3 believe

their patient's mental health was worse in the second six months of the pandemic (September 2020 - March 2021) vs. the first (March 2020 - August 2020)

70% say patients

are more willing now to proactively bring up mental health care issues during appointments





How to Recognize a Substance Use Disorder*

- ✓ Does the person take the substance in larger amounts or for longer than intended?
- ✓ Do they want to cut down or stop using the substance but can't?
- ✓ Do they spend a lot of time getting, using, or recovering from the substance?





- ✓ Do they have cravings and urges to use the substance?
- ✓ Are they unable to manage responsibilities at work, home, or school because of substance use?
- ✓ Do they continue to use a substance, even when it causes problems in relationships?
- ✓ Do they take more of the substance to get the wanted effect?
- ✓ Have they developed withdrawal symptoms, which can be relieved by taking more of the substance? (Some withdrawal symptoms can be obvious, but others can be more subtle like irritability or nervousness.)

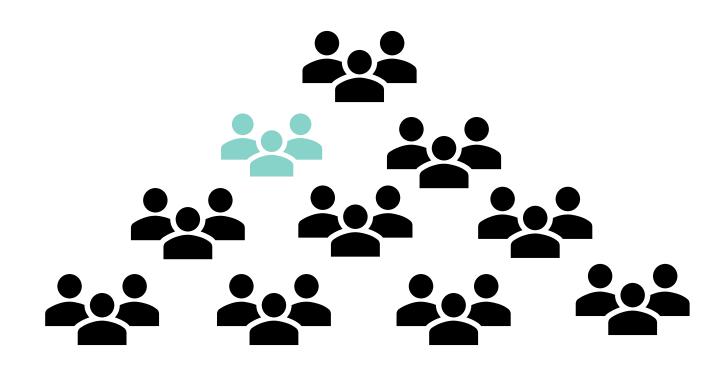


- ✓ Do they give up important social, recreational, or work-related activities because of substance use?
- ✓ Do they use substances again and again, even when it puts them in danger?
- ✓ Do they continue to use, even while knowing that a physical or mental problem could have been caused or made worse by the substance?

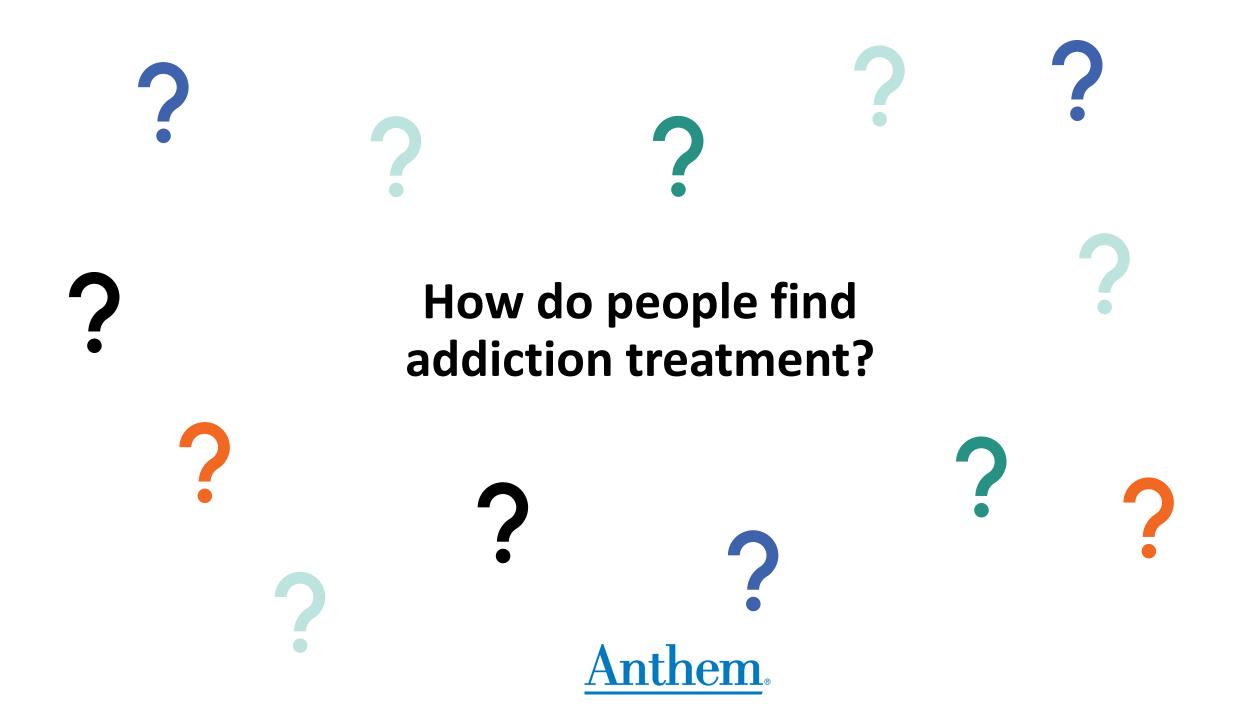


We know...

Among individuals with a substance use disorder, only 1 in 10 people will engage in treatment



Anthem_®



Common Sources of Information



Google or other Internet search



Referral



Existing locator services



Advertisements or other marketing



Word of mouth



Finding appropriate addiction treatment is challenging

Personal Challenges:

- Stigma
- Fear
- Uncertainty

Systems-level Challenges:

- Limited unbiased information
- Glossy advertisements and predatory marketing
- Patient brokering schemes
- No clear indicators of quality



Current Landscape of SUD Treatment

- ✓ Fractured and "Siloed"
- ✓ Devoid of Outcomes Data
- ✓ Inconsistent Service Delivery
 - **✓ Difficult to Access**



What treatment services should you look for?

Shatterproof National Principles of Care[©]



#1. Routine screenings in every medical setting



#5. Coordinated care for every illness



#2. A personal plan for every patient



#6. Behavioral health care from legitimate providers



#3. Fast access to treatment



#7. Medication for addiction treatment



#4. Long-term disease management



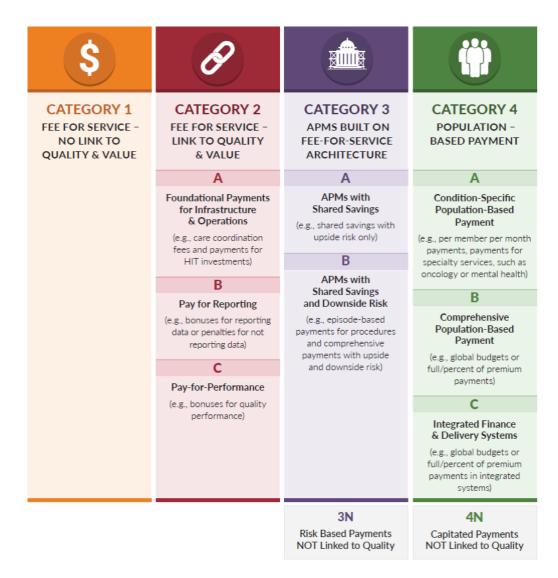
#8. Recovery support services beyond medical care



Payment Innovation



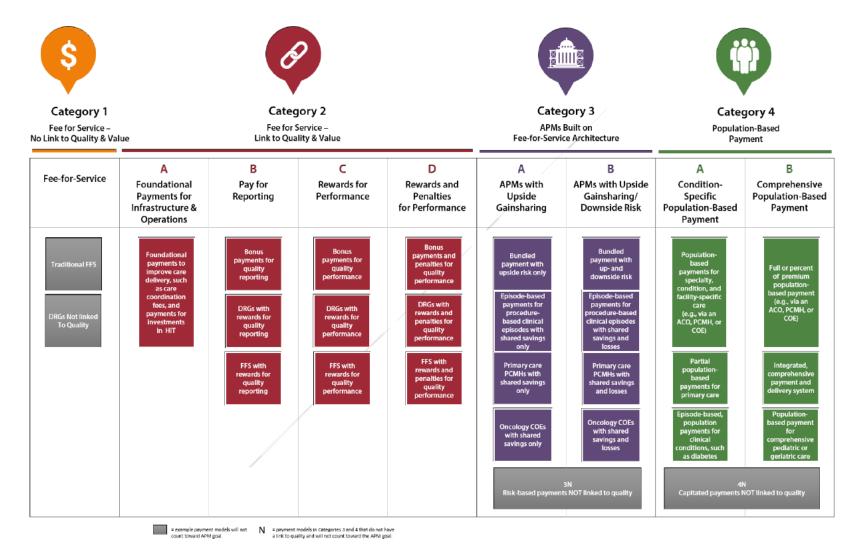
Alternative Payment Methodologies (APM)



- ➤ Health Care Payment Learning & Action Network (HCP-LAN) has identified 4 main categories of contracting in a Value-Based Purchasing Framework.
- Focus is to move spending into contracts that fall into Categories 3 & 4.
- The ideal contract structure is one that incentivizes providers to manage both cost & quality.
- Payment should not be triggered by service delivery and linked just to volume.
- Payments should be population-based, and drive innovation across all aspects of a member's care.

Alternative Payment Methodology (APM) Framework

Figure 4. APM Framework



Data





Anthem.

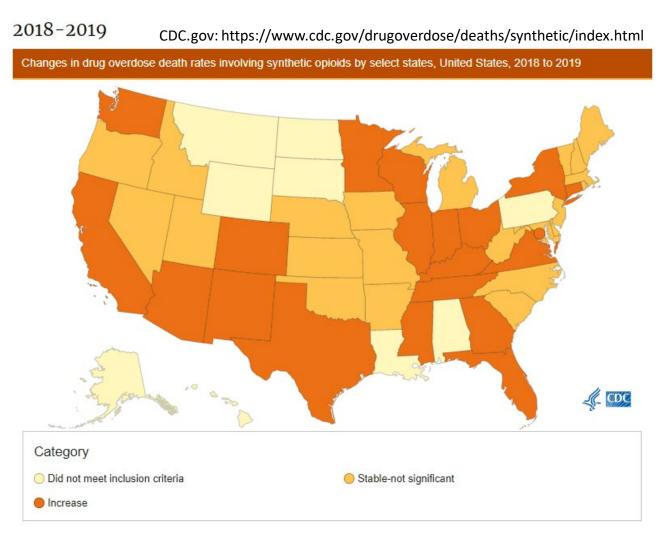
Leveraging National and Local Statistics

- > Federal Government Agencies
- > State Government Agencies
- Local Agencies



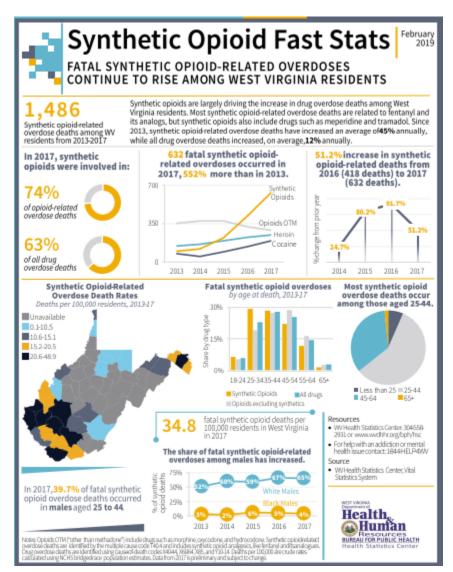
"Hotspotting" – Government Agency Data

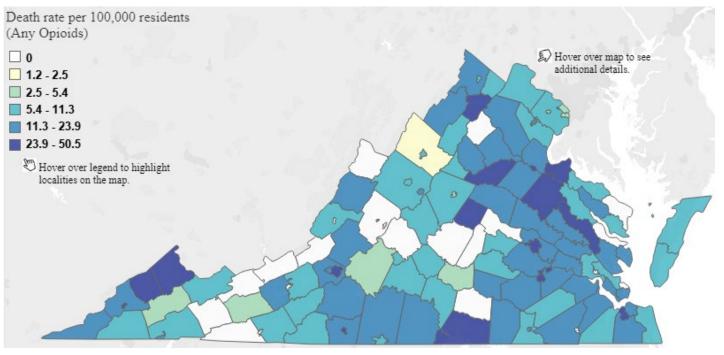
- ➤ What is the Data Source?
- Are the Data Sets Complete?
- Utility of "Hotspotting" Reports





"Hotspotting" – State Specific Data



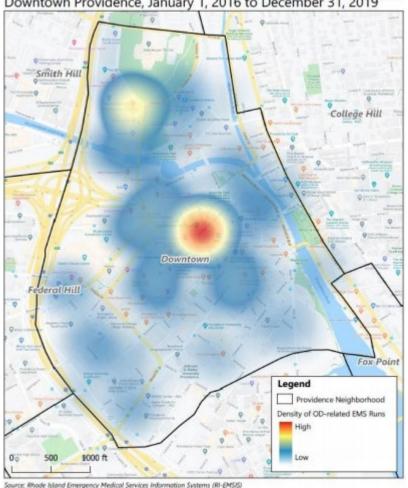


https://www.vdh.virginia.gov/opioid-data/deaths/

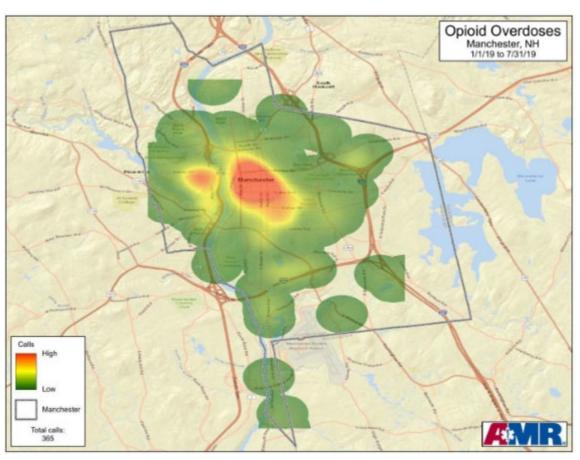


"Hotspotting" – Local (Municipal) Data

Emergency Medical Services (EMS):
Heat Map of Opioid Overdose-related EMS Runs in
Downtown Providence, January 1, 2016 to December 31, 2019



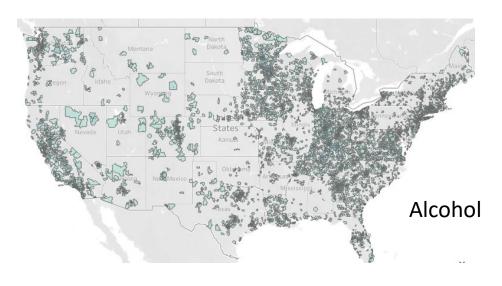
https://riphi.org/wp-content/uploads/2020/10/02903-overdose-report.pdf

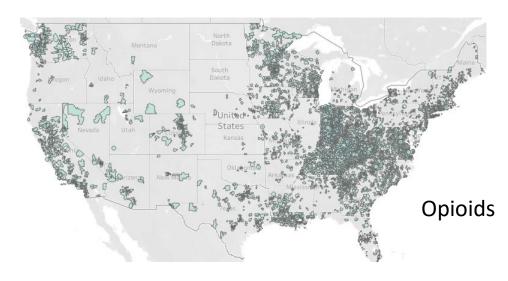


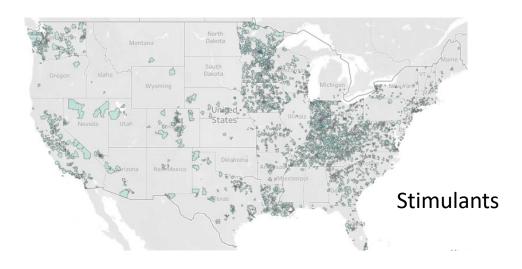
https://www.unionleader.com/news/safety/overdose-deaths-in-manchester-up-year-to-date/article b1f14124-9e90-59c8-a6ee-89007e60fd22.html



"Hotspotting" – Payer Data



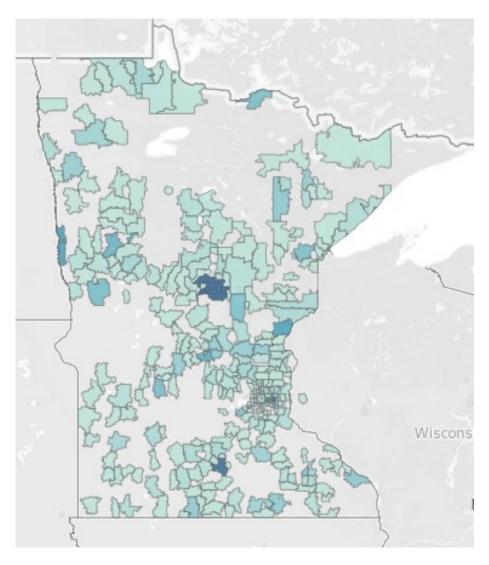




SUD Related Claims for Sept 2021



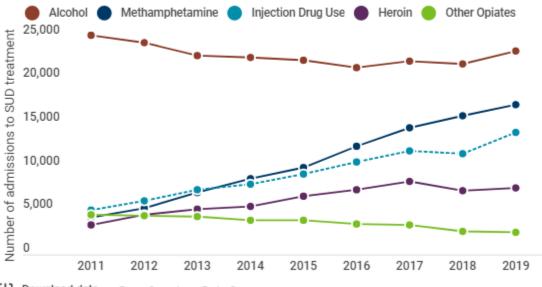
"Hotspotting" – Data Consistency





Alcohol remains the primary substance used at admission to substance use disorder treatment for adults in Minnesota. In 2019, methamphetamine was the second leading substance used at admission to treatment.

Hover over data points to view number of treatment admissions for the year.

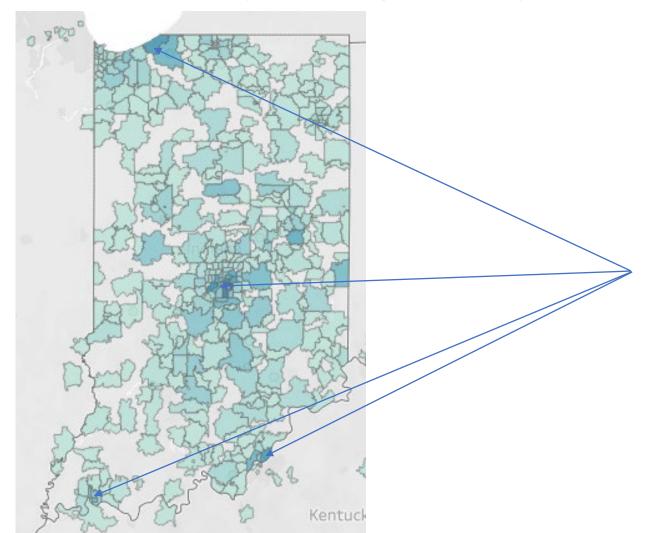


Download data Drug Overdose Data Sources

Source: Minnesota Department of Human Services, BHD, DAANES



Hotspotting Utility—Data Informed Decisions



Questions to consider:

- Who are our contracted providers in these regions?
- Are there opportunities for partnership to address rates of opioid overdose
- What local resources are available for our members in these communities?
- Are there opportunities for partnership/support for harm reduction and/or prevention efforts?



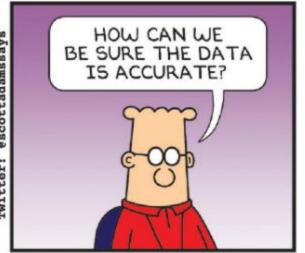
Data Informed Decisions

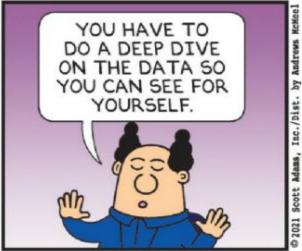


DILBERT

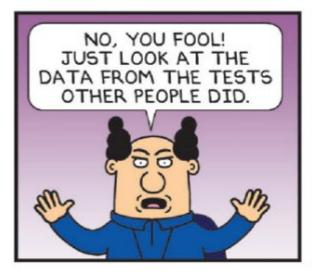
by Scott Adams





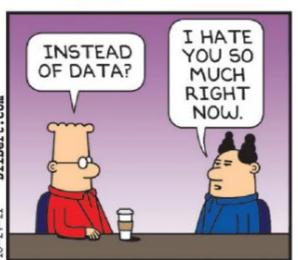






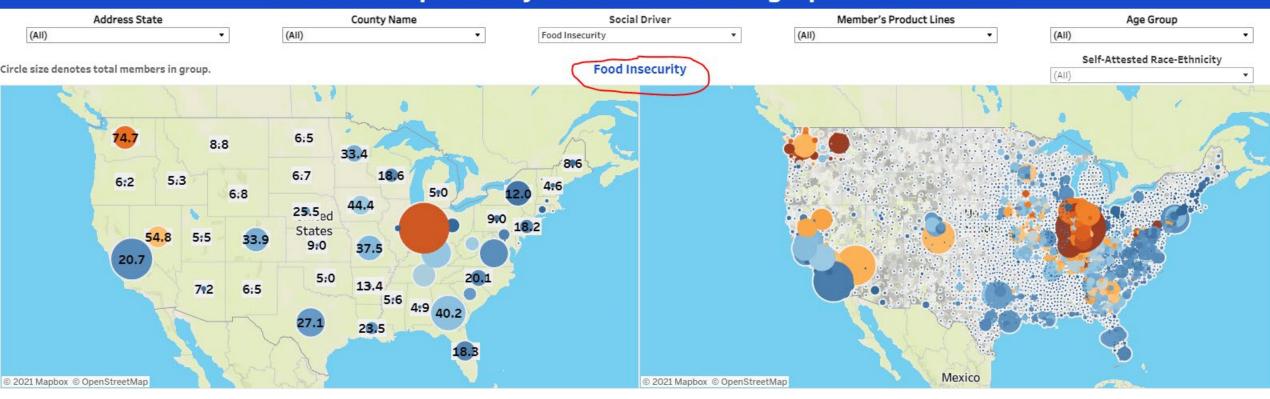








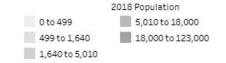
Members Impacted by Social Drivers: Geographic Distribution



All data shown represents members with known social driver indications between 11/1/2020 and 10/31/2021. All spend and diagnosis information is within this same date range. This data was last refreshed on 11/8/2021 and is refreshed monthly.





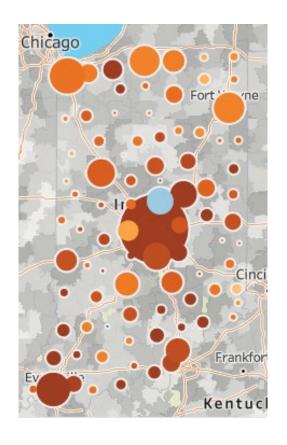


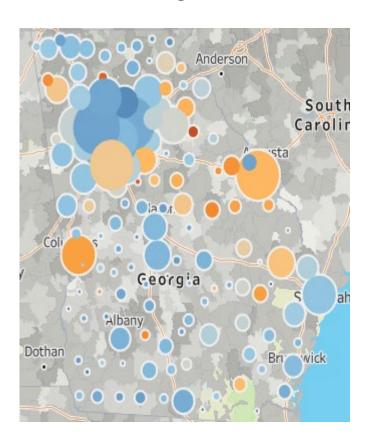
Developed and maintained by Quality Data Mgmt



Indiana







- Anthem members impacted by Food Insecurity
- All lines of business





Indiana Georgia Member Count

- Anthem SUD Trends (Jan 2021-Sep 2021)
- Zip Code Level
- All lines of business



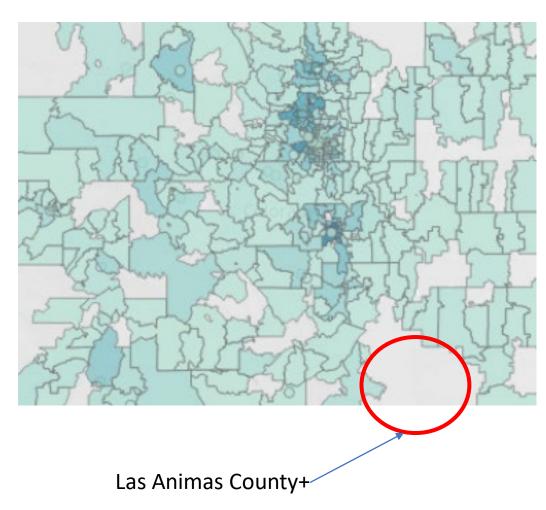
Indiana Georgia

Raw count for 30936 = 259

- Anthem Opioid
 Overdose Trends (Jan
 2021-Oct 2021)
- Zip Code Level
- All lines of business

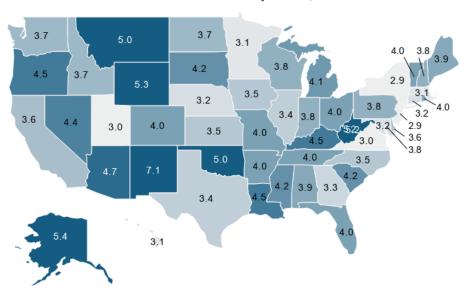


Colorado*



https://cdphe.colorado.gov/workplace-safety/data-and-reports/colorado-health-indicators

Alcohol-Related Deaths per 10,000 Adults



https://drugabusestatistics.org/alcohol-abuse-statistics/

- *Anthem Alcohol Use Disorder related claims related trends (Jan 2021-Sep 2021)
- Zip Code Level
- All lines of business
- +Las Animas County: 9.3% of adults report binge drinking (2014-15)



California

Nationally

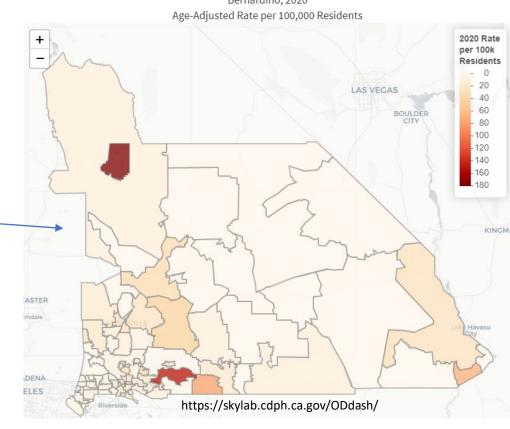
https://www.cdc.gov/drugoverdose/deaths/other-drugs.html

- Anthem Stimulant Use Disorder claims related trends (Jan 2021-Sep 2021)
- Zip Code Level
- All lines of business

 Approximately 5 million Americans misused prescription stimulants in 2020, which is approximately 1.8% of the U.S. population aged 12 years and older.

 In 2020, 2.5 million Americans aged 12 or older reported having used methamphetamine in the past year.

Psychostimulant with Abuse Potential-Related Overdose Deaths - Total County Population, San Bernardino, 2020



San Bernardino County



Closing Thoughts

Data Shortcomings

- Reliance on claims data
- Clustering of our membership
- Timeliness

How To Leverage Data Insights

- Identification of gaps
- Potential for Strategic Partnership
- Value Based Reimbursement Potential



To recap, we discussed:

- ✓ Prevalence of SUD as we emerge from the COVID-19 Pandemic
- ✓ Current Landscape of SUD Treatment Services Available
- ✓ Role of Payment Innovation
- ✓ Big Data
- ✓ Using Big Data to Make Informed Decisions





Thank You!

Contact Information

eric.bailly@anthem.com

